



## **EXALEAD and LINGWAY Reinforce Their Strategic Partnership to Offer Integrated Semantic Search Solutions**

**Paris, 14 June 2007** - Exalead®, a global provider of search software for business and the Web, and Lingway, a specialized search engine company that offers solutions based on multilingual semantic components, today announced that they have reinforced their strategic partnership to offer integrated semantic search solutions. The new joint solution will combine Exalead's powerful exalead one:search™ infrastructure with Lingway's advanced semantic linguistic technology.

In addition, the two companies announced a joint business agreement, under which Exalead will offer customers, as a standard option, Lingway's semantic search tools to be integrated with exalead one:search™. Lingway, in turn, will provide its customers with the option to purchase the exalead one:search platform as a complement to its semantic solutions. The solutions are now available in both of the partners' catalogues.

*"The first stage of our partnership underscored our belief that the 'all-in-one' solutions currently available were not sophisticated enough to meet the requirements of many of our customers. We were convinced that the most efficient way of proceeding would be to combine an industrial-quality indexing infrastructure with specialized modules featuring high-level business-specific semantic search tools,"* said François Bourdoncle, cofounder, president and chief executive officer of Exalead S.A.

### **Newly Integrated Solution Designed to Optimize Performance**

Initiated in 2006, the companies' expanded partnership is designed to provide customers with a powerful semantic search solution that can be easily adapted to meet organizations' needs, whether they seek an enterprise search or business-specific semantic solution. Organizations will benefit from a deeper and more modular integration of the two platforms, each of which is used only in its specific area of expertise, infrastructure or semantic search. This approach allows for controlled interaction, without limiting the specific capabilities of each technology.

*"We are delighted to be entering a new phase in our partnership with Exalead. Our complementary technologies will enable us to provide customers of both companies with a global solution that will meet their information search needs far more efficiently,"* said Bernard Normier, Lingway founder, president and chief executive officer.

*"This collaboration shows how simple it is to integrate our products with other solutions. Thanks to Lingway's expertise in business-specific semantic search technology and our in-depth knowledge of infrastructures, we have built a solid partnership that will allow us to continue offering our customers high-performance applications perfectly tailored to their needs,"* added Bourdoncle.

**About Exalead [www.exalead.com](http://www.exalead.com)**

Founded in 2000 by search-engine pioneers, Exalead is a global provider of search software for business and the Web. Based on the first and only unified search technology platform for desktop, intranet or Web search, Exalead's products provide users with a single access point to information, regardless of format or location. Its patented Search by Serendipity® navigation system adapts to user habits for a less frustrating and uniquely satisfying search experience.

The exalead one:search™ line of software products – designed for desktop, workgroup, enterprise, datacenter and Web environments – are in use by leading banking and financial services, media, consumer packaged goods, research, retailing and telecommunications companies around the world. Exalead is an operating unit of Qualis, an international holding company, with offices in Paris, New York, San Francisco, Milan and Munich.

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**About Lingway [www.lingway.com](http://www.lingway.com):**

Lingway is a software company that offers specialized search solutions based on powerful multilingual semantic tools and business-specific linguistic resources. The solutions, many of which were developed within the framework of French and European linguistic engineering projects, provide companies with search capabilities tailored to their line of business.

Lingway markets Lingway Custom Search, an integrated specialized search solution based on the Lingway KM semantic development platform. Lingway also offers specialized “turnkey” search solutions in 4 areas: recruitment, medical applications, intellectual property and e-commerce.

Lingway was founded in 2001 by Bernard Normier, who is now the company's CEO, and has a staff of 25 based in Paris and Nantes. Lingway's directors hold a majority share in the company and iXcore and Questel, a minority share.

Lingway has over a hundred customers, including AFNOR (French Standardization Agency), APEC (French National Employment Agency), BNP Paribas, CNRS (French National Center for Scientific Research), INPI (French National Institute for Industrial Property), Géopost (French Postal Service subsidiary for express parcel delivery), Groupe PSA Peugeot-Citroen, MINEFI (French Ministry of the Economy, Finance and Industry), Questel, and Würth ... as well as many software companies and integrators, among them: ATOS, Cap Gemini, Ever, Exalead, Openwide, ProfilSoft and Sopra.

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