



LINGWAY chooses Toledo and the Castilla-La Mancha Region as its operating base in Spain

Paris, March 23, 2010 - **Lingway**, a company specialized in semantic technology search and analysis solutions, announces the launch of its new Spanish operations, Lingway Spain, which will be based in Toledo in the Castilla-La Mancha Region (www.castillalamancha.es).

Lingway will focus on expanding its business activities from the head offices in Toledo and, at the same time, will continue to develop its technology in order to meet the needs of the Spanish market. Within three years, the company expects to hire approximately 20 highly-qualified staff to form the core of its Spanish subsidiary (technicians, computer scientists, linguists...).

The Castilla-La Mancha regional authorities, through BestinCLM, their economic development agency, backed Lingway in the investment process and in the different stages of its project, in particular by facilitating its exchanges with the various regional and local government services, such as SEPECAM (the Castilla-La Mancha employment service).

“The Spanish market is important for Lingway, but the fact that it will give us access to the markets of Latin America makes it even more valuable,” says Bernard Normier, Lingway’s CEO. *“One of the main reasons we chose Castilla-La Mancha as our headquarters was that the local authorities were able to put us in touch with the other actors in the region (companies, consultants, universities and government organizations) and provide us with the assistance and support required for our project.”*

Adds Olivier Poncet, BestinCLM’s General Manager: *“Our rapidly-changing global economic environment has positioned the Castilla-La Mancha Region as a serious alternative to the more traditional technology destinations. Ever since we began working with Lingway, we have been upholding the view that you do not necessarily have to be based in a large urban center to be close to the big decision-making hubs. What you need are the infrastructures that allow you to access them easily and quickly. Lingway’s management took this argument to heart”.*

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About LINGWAY www.lingway.com:

Lingway is a software company that offers specialized search solutions based on powerful multilingual semantic tools and business-specific linguistic resources. The solutions provide companies with search capabilities tailored to their line of business and comply with Semantic Web specifications.

Founded in 2001, Lingway has a staff of 25 working in France and in Spain. The majority of its capital is owned the company’s management and the minority by iXcore and Questel. Lingway technology is currently used by close to 300 customers (200 of them via partners), including Addeco, Altran, AFNOR (French Standardization Agency), APEC (French National Employment Agency), Bull, Cadremploi and Keljob (Groupe Aden classifieds), GéoPost (French Postal Service subsidiary for express parcel delivery), Groupe Accor, Groupe PSA Peugeot-Citroen, Manpower, MINEFI (French Ministry of the Economy, Finance and Industry), Pages Jaunes, Würth ... as well as many software companies and integrators, among them: AD-RH, Cap Gemini, Ever, Meta 4, Openwide, R Flex and Sopra.